

BRING ME YOUR *BACKLOG*

A focused six-week engagement to test whether Microsoft 365 Copilot can reduce a real operational bottleneck.

Most successful businesses have a backlog somewhere. I will work with one of your teams to use Copilot to reduce the backlog that is slowing your business down.

We will measure one live backlog, map the process, identify the tasks that people find difficult or time-consuming, and co-create a Copilot-assisted way of working. We then test it on real cases and measure the result against the baseline.

SIX WEEKS. ONE BACKLOG. A MEASURED RESULT.

1 Understand <i>Week 1</i> AI and Copilot briefing for senior management and practical training for the team.	2 Measure and map <i>Weeks 1 to 2</i> Establish the backlog, throughput, handling time and rework baseline. Map the work and pinpoint the difficult or time-consuming tasks.	3 Co-create <i>Week 3</i> Build a practical Copilot-assisted working method with the people who perform the process.	4 Test <i>Weeks 4 to 5</i> Run real cases through the current and Copilot-assisted approaches; check time and quality.	5 Adopt and prove <i>Week 6</i> Embed the new method and report the change against the agreed baseline.
--	---	---	---	--

A GOOD FIT <ul style="list-style-type: none">• A visible queue, backlog or capacity constraint• The work includes difficult or time-consuming tasks that Copilot could assist with• The work relies mainly on Microsoft 365 content• A team is available to test real cases• Management will support baseline measurement	WHAT YOU PROVIDE <ul style="list-style-type: none">• Microsoft 365 Copilot licences for each team member• A named process owner with time to lead the work• A team of up to eight people• About two hours per team member each week• Access to the data needed for the baseline	WHAT YOU RECEIVE <ul style="list-style-type: none">• A mapped and measured process• A tested Copilot-assisted working method• Team training using the live process• Before-and-after productivity evidence• A concise management findings report
--	--	---

YOUR DATA STAYS IN YOUR TENANT

All work takes place inside your own Microsoft 365 environment, under your existing permissions and compliance settings. Copilot only sees what each team member is already allowed to see.

THE COMMERCIAL OFFER Success fee If we do not demonstrate the agreed measurable improvement in the selected process, you pay no fee. The improvement measure and quality threshold are agreed in writing before the work begins.	FEE IF SUCCESSFUL £5,000 plus VAT
--	---

START WITH A 60-MINUTE SUITABILITY REVIEW

We will test whether the backlog is measurable, whether the underlying work is accessible through Microsoft 365, and whether Copilot could improve it without building new workflow infrastructure.

ABOUT SIMON POOLE

Chartered Accountant, former CFO and private equity Operating Partner, and a sitting non-executive director in regulated financial services. Microsoft Certified: AI Business Professional, with a Certificate in Machine Learning and AI from Imperial College London.